



METSTRADE FEATURES





























Meet Vedder, exhibitor at METSTRADE 2022. In this case study Vedder tells us about their company and explains why it's beneficial for them to exhibit at METSTRADE, what they will be showcasing at this year's show and much more!

Vedder operates in a global network with leading companies in the industry and is specialized in creating unique living spaces on land, at sea and in the air; worldwide.

What products are you offering?

Vedder is the reliable, innovative partner delivering turnkey solutions for the most luxurious and ambitious new build or refit projects.

Tell us about your company - what are your specialisms and what geographical area do you operate in?

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AS THE BUSINESS WE ARE IN IS DRIVEN BY PEOPLE, WE BELIEVE THAT USING THE METSTRADE PLATFORM AS A COMMUNICATION AND NETWORKING TOOL IS THE BEST USE OF IT



Our main target audience are the refit and new build yards as well as owners representatives. The Superyacht Pavilion provides the perfect setting to network and to get the latest insights of the industry.

















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What is your main reason to exhibit at METSTRADE?

METSTRADE is one of the two shows that we exhibit at, Monaco Yacht Show being the second. We feel that MET-STRADE provides the platform to meet with the main players in the industry.

What will you be showcasing this year at METSTRADE?

As the business we are in is driven by people, we believe that using the METSTRADE platform as a communication and networking tool is the best use of it.



WE FEEL THAT METSTRADE PROVIDES THE PLATFORM TO MEET WITH THE MAIN PLAYERS IN THE INDUSTRY



What challenges did your company face during the global COVID-19 pandemic?

Probably the biggest challenge was/is to introduce, maintain and optimize the various measures to protect the health of our employees and to keep operations running. Thanks to our team's strict compliance, we were able to deliver all projects on time and at the quality level our clients are expecting from us. Furthermore, the widely varying travel restrictions were not always easy for us to handle as a globally operating company.

What are you looking forward to most for this year's METSTRADE?

To have the opportunity to showcase our company to new clients and to deepen the relationship with existing clients.























WHY EXHIBIT AT METSTRADE?

- \Re Be present at the world's largest trade exhibition for marine equipment, materials and systems.
- Monitor your competitors: we have participants from every leisure marine industry segment, from superyachts to marinas & yards and construction materials.
- 2 Connect with leisure marine professionals from 116+ different countries in Amsterdam.

BENEFIT FROM THE EARLY BIRD RATES BEFORE 1 MAY 2022!

Book your stand for the METSTRADE show before 1 May to benefit from the early bird rates. More information on the different Stand Packages, Prices and Specific Terms and Conditions for Event Participation is available on metstrade.com/exhibiting.

CAREFREE EXHIBITING



FOR MORE INFORMATION **EARLY BIRD RATES** STANDARD RATES **EARLY BIRD RATES** STANDARD RATES **CLICK OR SCAN THE QR-CODE** FROM 1 MAY **BEFORE 1 MAY BEFORE 1 MAY** FROM 1 MAY STANDARD € 397 PER M² € 422 PER M² 12 M² € 7,656 € 7,956 **DELUXE** € 468 PER M² 18 M² € 11,448 € 11,898 € 443 PER M² **ROYAL** € 471 PER M² € 496 PER M² 24 M² € 15,192 € 15,792 36 M² € 22,680 € 23,580 PRICES EXCL. REGISTRATION FEE OF € 495 PLUS VAT